



**FERCAM Austria** is an international logistics and transport company with 5 branch offices in Austria (Kundl, Brunn am Gebirge, Seeboden, St.Pölten, Salzburg) and 140 employees.

With its extensive road transport network throughout Europe, FERCAM Austria satisfies the transport needs of its clients thanks to its long experience with Full Truck Loads.

Awarded with the **Hermes Business Award 2018**, Division Logistics, we will continue to expand our Full Truck Loads business in Europe. Talented, dynamic and proactive employees should continue to shape the path to success that we have embarked on.

To expand the powerful teams in our modern offices we are hiring

## **Transport Sales Manager (m/f)**

### **Your tasks and responsibilities:**

- maintaining the relationships with clients and partners
- organisation of our daily international transports
- monitoring the transport and staying in direct contact with the drivers and provide customer support
- personal responsibility and results-oriented work
- Acquisition of new customer and partners
- Business trips to our partners in Europe
- Occasionally handling of claims

If you like communicating in different languages and you are proactive and customer oriented, this might be the perfect opportunity for you to start your international career!

### **Your Profile:**

**You are looking for the chance to grow in international transport business and to work with a company, where performance, initiatives, teamwork, as well as loyalty is rewarded.**

- You are a "SALES personality". You find the right words in friendly, but sometimes also tough negotiations with customers. You establish trustful relations.
- You are fluent in English
- Good knowledge of a further language (Italian, French, Spanish, Eastern European Languages and/or German)
- You are flexible, but also able to organize your diverse "challenges" well

### **We offer:**

- a varied experience in a dynamic international transport company
- You have full entrepreneurial development opportunities
- Training and further education opportunities both internally and externally are promoted by us
- You are working on a crisis-proof, long-term job with top career opportunities
- You have a responsible and varied job with us
- Top earning opportunities (€ 1.800,- min according to the collective agreement)

If you see a challenge in this position, apply directly on [www.fercam.com](http://www.fercam.com) or send your application directly to [nina.neumayr@fercam.com](mailto:nina.neumayr@fercam.com).